



2824-B FISHER ROAD
COLUMBUS, OHIO 43204
OFFICE (614) 272-8780 • FAX (614) 272-8787
WWW.HINAENVIRONMENTAL.COM

FEMALE BUSINESS ENTERPRISE • HUBZONE CERTIFIED • EDGE CERTIFIED

Qualification Package

Company Profile

Hina Environmental Solutions, LLC, is a Columbus; Ohio based environmental company focusing on Testing and Abatement of Asbestos, Lead-Based Paint and Mold Remediation.

Mission Statement

The Mission of *Hina* Environmental Solutions, LLC, is to provide superior, innovative solutions to our client's environmental needs and to provide our team leaders with meaningful work and advancement opportunities which, commands a sustainable competitive advantage.

Specialized Services

Mold Remediation: In recent years indoor quality has become a high concern in schools, commercial properties and private residences. HES offers professional remediation and replacement of mold damaged materials. We follow third party consultant specifications followed by visual, air and swab completion testing. Our work is not completed until the consultant and owner give us their seal of approval.

Asbestos Testing: We offer partial or complete asbestos Inspections of residential structures, commercial properties, industrial sites, hospitals and other structures. These inspections can be completed for remodeling projects, sell of structure, burn demolition and razed demolition and are fully OSHA and NESHAPS compliant.

Asbestos Abatement: We offer superior full turnkey abatement service for residential properties, multi-family units, schools, colleges, commercial buildings, industrial sites, hospitals, institutional, and general contractors. Although Hina Environmental Solutions, LLC is newly established, each member of our team has many years of experience and has established a reputation for excellence in their fields.

Lead-Based Paint Testing: We offer partial or complete lead-based paint inspections for residential structures, multi-family units, and schools, commercial and industrial sites. HES uses the Niton XRF for fast, accurate, non-destructive testing and downloads. If you are an owner, landlord, seller, buyer, contractor, Institution or industry we can complete the lead-based inspection, risk assessment and clearance testing for you with complete confidence of being compliant with OSHA, HUD, CHIP, Ohio Department of Health, Ohio EPA and disclosure requirements.

Lead Based Paint Abatement: Fully trained and licensed by the Ohio Department of Health HES lead specialist offer professional Lead-Based Paint removal, encapsulation, component removal and replacement as well as interim-controls. Whether your project is a private residence, state or federally funded project, commercial or industrial site we have the proper solution for you.

Residential Rehab: Due to the fact that most Lead-Based Paint projects are component removal and replacement, HES team members are qualified carpenters by trade first before becoming lead certified. Therefore, HES can perform the rehab portion of your project. Our staff has completed many renovations for the City of Columbus, Mid Ohio Regional Planning Commission and City of Marysville. We are also a licensed City of Columbus Home Improvement Contractor.

Our Core Values

Customer Relationships: We are committed to the highest ethics and integrity. We exist to serve our customers and to earn their trust, confidence and repeat business.

Team Work: We strive to produce results far beyond the capabilities of individuals by working as a team. Our Team Leaders are creative and enterprising specialist.

Team Leaders: Each member of our Team is fully licensed by the Ohio Department of Health and is trained to meet and exceed all regulations by Federal EPA, Ohio EPA, NESHAPS and OSHA. We use a certified merit system for hiring and evaluating our Team Members. Our success requires us to trust in our Team Leaders, respect their individual contributions and make a commitment to their personal and professional development.

Action / Flexibility: We will act aggressively with clear purpose and a sense of urgency yet be flexible and adapt to change quickly. We encourage our Team Leaders to make a difference in your life.

Economic Mission: We will operate the Company on a sustainable profitable growth but only from the work that satisfies customer needs and that benefits the partnership. We strive for our client's seal of approval.

Productivity / Recognition: We foster and cultivate an environment where high performance and break through achievements are valued and recognized for their efforts.

GOALS

In pursuing our Mission Statement and Values Hina Environmental Solutions, LLC will continue to build our foundation and future success by partnering with our client's. Through open communication with Customers, Team Leaders and the community we will adapt to our changing times while holding true to our fundamentals that support our growth and future.

Safety Statement

Hina Environmental Solutions, LLC safety policy is to maintain safe working conditions for all employees under all conditions. Most of our work is performed under adverse conditions, and risks for asbestos and lead exposure and accidents are elevated.

It is the goal and commitment of Hina Environmental Solutions, LLC to continue to have a safe work place for all employees and to set an example for all other working personnel on the site. Under the direction of our Safety Professional and OSHA competent Supervisors, Hina Environmental Solutions, LLC has developed a comprehensive general Health and Safety Plan for our employees as well as site-specific Health and Safety Plans for individual projects.

Each field employee is required to partake in a medical monitoring program and all field personnel employees maintain First Aid and CPR certification. Each field employee is certified under applicable Asbestos Supervisor, Asbestos Worker, and Asbestos Hazard Evaluation Specialist training programs. In addition, each employee is certified under applicable Lead Risk Assessor, Lead Contractor, Lead Worker training programs.

Completed Asbestos Abated Projects

Hina Environmental Solutions, LLC employees have performed numerous successful projects for a variety of clients. We “Partner” with our clients to insure their expectations are met or exceeded.

Your problem “IS” Our problem.

Below is an abbreviated project list to provide a broader picture of HES' experience in these areas:

Asbestos Abatement Projects

Hocking Country CIC – Logan, Ohio

In 2010 *Hina* Environmental Solutions completed asbestos abatement activities 25,000 square feet of 2x4 ceiling tile in the Ohio Environmental Protection Agency (EPA) building located in Logan, Ohio. This work was completed while the building was occupied under the watchful eye of our regulators and was completed in four phases. The cost of the abatement as well as the asbestos inspection of vermiculite from in the interior walls was \$70,000.00 dollars in cost.



North High Street Complex / Ohio Department of Health Building Ohio Department of Administration Services – Columbus, Ohio

Hina **Environmental Solutions** completed asbestos abatement and universal waste disposal for the Ohio Department of Administration Services at the Ohio Department of Health building. The scope of work consisted of floor tile and mastic, pipe insulation, boiler insulation, duct insulation, window glazing, fire doors, and dismantling of 3 large boilers. The work was completed on time with a budget exceeding more than \$350,000.00 dollars in the occupied building.



Old Big Bear Warehouse – Nationwide Reality Investors Columbus, Ohio

Hina **Environmental Solutions** employees teamed up with a local demolition contractor Colvin Gravel to perform the abatement, demolition, and decommissioning of an old warehouse building located in Columbus, Ohio. This one-month project consisted of the removal of a variety of asbestos containing material. Removal activities included piping, tank, and duct insulation work was completed on time and the project exceeded more than \$150,000.00 in cost.



***Formal Kimball Midwest Building
Clean Revitalization Ohio Fund Project
Wagenbrenner Development - Columbus Ohio***

Hina **Environmental Solutions** employees completed asbestos abatement activities for Wagenbrenner Development at the Former Kimball Midwest building. This Clean Ohio Revitalization Fund Project consisted of the removal of transite walls, universal waste, pipe insulation, floor tile and mastic as well as over 200,000 square feet of exterior gunite. The work was finished on time and with costs exceeding \$300,000.00.



**Formal Jefferson Smurfit Paper Mill
Clean Revitalization Ohio Fund Project
City of Circleville - Ohio**

This industrial site was completed by *Hina Environmental Solutions* in 2010. This project consisted of asbestos tank insulation, pipe insulation, boiler insulation, transite roofing and wall panels that we removed prior to demolition. A third party consultant approved all work. Work was finished on time and budget of \$320,000.00.



The Ohio State University – Columbus, Ohio

Hina Environmental Solutions has completed numerous Asbestos Abatement projects throughout the campus of The Ohio State University. HES completed the “Holiday Inn on the Lane” a \$545,000.00 project that consisted of 93,000 square feet of textured ceiling and 16,500 square feet of drywall in less than 7 weeks.



International Air Center / Schottenstein – Columbus, Ohio

Hina Environmental Solutions completed the International Air Center Power House located near Port Columbus. This old powerhouse building was used to power all the surrounding buildings during the 1950's. The scope of work consisted of 15,000 linear feet of pipe insulation, 22,500 square feet of boiler insulation, and 17,250 square feet of duct insulation throughout the building. The work was completed on time with a budget exceeding more than \$300,000.00 dollars.



Columbus State Community College – Eibling Hall

Hina **Environmental Solutions** employees removed and disposed of asbestos containing pipe insulation and acoustical ceiling tile from Eibling Hall at Columbus State Community College. Hina Environmental has also completed asbestos abatement, asbestos testing, Universal Waste clean-up and Bio-Remediation work within Aquinas Hall, Franklin Hall, and other buildings on campus. Many of these buildings were occupied during the abatement activities.



COMPLETED LEAD-BASED PAINT PROJECTS

MORPC Kingwoods – Columbus Ohio *Ηίνα* **Environmental Solutions** executed the Lead (Pb) reduction for this residential property. The scope of work included new gutters and downspouts, roofing, vinyl siding, new picture window, and garage door. Pictures below show the before and after work was finish on time and the homeowner was very pleased.



City of Newark Lead Hazard Control Program – Newark, Ohio

Hina Environmental Solutions employees completed the Lead Reduction Program for this two story residential quadplex. This project consisted of replacing over 52 windows, 28 interior doors exterior siding, gutters and downspouts and encapsulation of all interior trim. Work was finished on time and the homeowner was very happy and satisfied.



Murdock Rd Greene County – Columbus, Ohio

Hina Environmental Solutions employee scraped and removed lead base paint prior to encapsulation. The work was completed on time and met ODH standards for a lead-based paint poisoned child.



Lead-Based Paint Remediation & Renovation Projects

Mid Ohio Regional Planning Commission (MORPC)

HES personnel have completed numerous projects for MORPC in the Central Ohio area. These projects included lead-based paint inspections, risk assessments, asbestos abatement activities, and renovation activities within residential and multi-family complexes.



City of Columbus – Columbus, Ohio

HES personnel completed a lead-based paint project for the City of Columbus under their lead grant program. In total there was 22 windows, 4,100 square feet of new vinyl siding, interior encapsulation and door replacement.



Lead Paint XRF Testing, Risk Assessment, & Project Design

HES president Brian Hina & Team Captain Jay Shiets, has conducted XRF Lead Inspections, Risk Assessments, Spec writing and Clearance Testing for MORPC, Meigs County, Houses on the Hill, Columbus Housing Partnership, Columbus Housing Network, Cambridge Community Development, Portsmouth Rehab, City of Newark, Otterbein College, Ohio Wesleyan, City of Coshocton, City of Dover, Tuscarawas County, Belmont County, Guernsey County, Buckeye Community, City of Bucyrus, Muskingum County, Wyandot County, City of Zanesville, Coshocton County, Crawford County Marrow County, Franklinton Development, Holmes County and numerous residential and commercial properties.



Battelle – Columbus Ohio

HES personnel worked on a research project with Battelle for the Federal EPA. The objective is to provide information on which types of lead test kits worked to the acceptable levels as established by the EPA. This information will be utilized in the development of EPA standards.



Completed Bio-Remediation Projects

Various Commercial & Residential Properties

HES personnel have completed the mold assessment and remediation of various commercial buildings and residential structures in the Central Ohio area. Hina Environmental personnel removed all the walls and insulation that were inside the occupied spaces. We treat the mold at its source so it will not return back. The customers have been very pleased with the work.





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Workforce Concept

The firm of Hina Environmental Solutions, LLC workforce is based on professional environmental project managers with Team Workers that assist the managers with directing the leased labor force in implementing the work plan and schedule.

This work force streamlines the decision tree and allows for quick and decisive response to the project changes and flows.

The Team Leaders and their leased environmental workers have numerous years of experience with all various types of asbestos, lead, mercury, PCB and other hazardous containing materials.

Hina Environmental Solutions has completed this type of work for renovation and demolitions in many diverse locations. These locations include: Industrial, Commercial, Institutional, Colleges, Schools, Hospitals, and residential.

Using our lab top computers and Blackberry devices our environmental professionals keep open and quick communications with our clients that we partner with.

Below are the personal profiles of Hina Environmental Solutions Professionals.

Personal Profiles

SUSAN SNYDER-HINA – Owner / President

Cell: 614-581-9273 E-Mail: shina@hinaenvironmental.com

Salaried



Mrs. Hina oversees the entire direction of Hina Environmental Solutions. Her administrative duties include: managing the accounting practices with her focus being primarily on budgeting and forecasting, working in conjunction with our outside accountant and reinforcing our relationship with our financial institution; managing Human Resources with her focus being on hiring, reviews, in-house and outside training programs, 410K administrator and health insurance administrator; oversees Compliance with state and federal agencies; provides suggestions and solutions for operations department to increase efficiency while maintaining safety and quality. Susan works diligently to create vision and ensure that our company works towards and exceeds our goals.

Education

Bachelor of Arts, March 1981

Bowling Green State University

Major: Fashion Merchandising/ Business Administration

Heather Shiets

General Manager

Cell: 614-309-9536 E-Mail: hshiets@hinaenvironmental.com

Salaried



Ms. Shiets manages the day-to-day office operations including, but not limited to the following: accounting (A/R and A/P, contractor payment documents, entering bills and receipts); human resources (employee payroll, maintaining employee training & certification database). Ms. Shiets also assists in the coordination of all projects starting with the bidding process and continuing to project close out. These tasks include project set up, notifying government agency personnel, maintaining project documentation, assisting Team Leaders to ensure they are successful in the field, and ensuring the project is completed with success and customer satisfaction.

Education and Certifications

Terra Community College – Medical Office Management and Administration 1996-1998

Asbestos Hazard Evaluation Specialist - Ohio Department of Health
#ES34874 since 2005

Notary Public, State of Ohio since 1998

BRIAN HINA – Minority Owner & Vice President

Cell: 551-9749 E-Mail: bhina@hinaenvironmental.com

Salaried



Mr. Hina has twenty years of comprehensive experience in Asbestos, Lead, and Mold Management and Abatement. He is responsible for overseeing all strategic sales and marketing opportunities as well as inspections and estimations. Mr. Hina has participated in thousands of abatement projects and has been responsible for management of these projects from conception through completion. Mr. Hina also has thirteen years experience in residential and commercial construction management and operations.

Education

Mr. Hina has completed courses including – Asbestos Inspector/Management Planner and – Asbestos Inspection/Management Planner. In addition, Mr. Hina has completed all required Lead Risk assessor courses from both the University of Cincinnati and Findlay University and a special emphasis course for the use of the Niton XRF.

Certifications

- Asbestos Management Planner/ Inspector
- Asbestos Project Designer
- Home Improvement Contractor License- # HIC3425
- Asbestos Hazard Evaluation Specialist Ohio Department of Health #31995
- Lead-Based Paint Risk Assessor, Ohio Department of Health #000210
- Lead-Based Paint Abatement Contractor, Ohio Department of Health #00210
- Mold Inspector Training
- Certified Mold Remediation Contractor
- Meth Lab Clean-up Training

CLIFTON JAY SHIETS

Team Leader Captain

CELL: 614-309-7622 E-MAIL: JSHIETS@HINAENVIORNMENTAL.COM

SALARIED

Asbestos / Lead-Based Paint / Mold



Mr. Shiets has over Nine (9) years of asbestos, lead, and mold abatement experience. He is responsible for estimating, asbestos surveys, lead Inspections, and project management of all Asbestos, Lead-Based Paint and bio-remediation (mold) projects. Mr. Shiets has the ability to handle complex situations in a calm rational manner. It is his leadership that made the many projects a success. Some of the Projects that Jay has completed are Marion NSP Asbestos Surveys, Buckeye Community Lead & Asbestos Surveys, Ohio EPA Logan ACM Survey, Westerville Schools Lead Inspections and 8 different Counties NSP Lead & Asbestos surveys.

Certifications

- Asbestos Hazard Abatement Specialist, Ohio Department of Health #AC27498
- Asbestos Hazard Evaluation Specialist, Ohio Department of Health #ES35002
- Asbestos Air Monitoring Technician, Ohio Department of Health
- Lead Abatement Contractor #002891
- Lead Risk Assessor, Ohio Department of Health LA006349
- American IAQ Certified Microbial Remediation Supervisor
- EPA Renovation, Repair and Painting Course
- HUD Visual Lead Paint Inspector
- OSHA Scaffold Erection
- 40 hour Hazwopper Training

BOUNSY KEOHANAME

Team Leader 4

Cell: 614-309-7634 E-Mail: bkeoaname@hinaenvironmental.com

Salaried

Asbestos / Mold



Mr. Keoaname has over eight (8) years of asbestos and mold abatement experience. He is responsible for hands-on project management of all Asbestos, and bio-remediation (mold) projects including scheduling of workers, material ordering, waste disposal, and project documentation. Mr. Keoaname completed the Knights Inn project of 77 units with Colvin Demolition. It was completed ahead of schedule and below the budget, saving the owner the cost difference. Bounsy also completed the OSU Holiday Inn on the Lane, OSU Hopkins Hayes, Ohio EPA Building in Logan Ohio, Ohio Department of Health building in Columbus, Ohio and many other community sensitive projects.

Education:

Graduated Independence High School and attended Columbus State Community College

Certifications

- Asbestos Hazard Abatement Specialist, Ohio Department of Health #AS29389
- Asbestos Hazard Evaluation Specialist, Ohio Department of Health #ES35046
- American IAQ Certified Microbial Remediation Supervisor
- BX Project Management for Contractors
- OSHA 30 hour Safety Training
- 40 hour Hazwoper Training

Frank Dyer
Team Leader 3

Cell: 614-309-7596 E-Mail: fdyer@hinaenvironmental.com

Salaried

Asbestos / Lead-Based Paint / Mold



Mr. Dyer has over (9) years of asbestos, mold and lead abatement experience. He is responsible for hands-on project management of asbestos, lead and mold projects. Mr. Dyer successfully completed the Nationwide Realty Big Bear project in Grandview, Ohio, Schottenstein International Air Center, OSU Holiday Inn on the Lane, OSU Cunz Hall, OSU Kennedy Commons and many other high-profile projects.

Certifications

- Asbestos Hazard Abatement Specialist, Ohio Department of Health #AS29349
- Asbestos Hazard Evaluation Specialist, Ohio Department of Health #ES35071
- Lead Abatement Contractor, Ohio Department of Health #LC006090
- American IAQ Certified Microbial Remediation Supervisor
- EPA Renovation, Repair and Painting Course
- Hazardous Waste Removal

David E. Harrell

Team Leader 2

Cell: 614-866-6135 E-Mail: dharrell@hinaenvironmental.com

Hourly

Asbestos / Lead-Based Paint / Mold



David E. Harrell has twenty four (24) years of experience in asbestos abatement, eighteen (18) years in lead-based paint abatement and bio-remediation and seven (7) years in Mercury clean up. He represents Hina Environmental Solutions, LLC as a Team Leader Level 2 with hands on experience and has participated in many projects under the regulations of the Ohio Department of Health, Ohio EPA, OSHA and HUD always putting the clients and occupants safety first. David's motto is treat HES clients and teammates with the respect they deserve and make a difference in their lives. David has successfully completed work at OSU Holiday Inn on the Lane, OSU Cunz Hall, and OSU Denny Hall.

Education and Certifications

- Asbestos Hazard Abatement Specialist – Ohio #AS28430
- Lead Abatement Worker – Ohio #OH-006349
- EPA Renovation, Repair and Painting Course
- Mold Remediation
- Mercury Clean-Up Training
- Scaffolding Safety Training
- OSHA 10 hour Safety Training
- Fall Protection Training
- Hazard Communication Training

David Sok
Team Leader 1

Cell: 614-623-4297 E-Mail: dsok@hinaenvironmental.com

Hourly

Asbestos /Lead-Base Paint / Mold



David Sok has nineteen (19) years of experience in asbestos abatement and six (6) years in bio-remediation. He represents Hina Environmental Solutions, LLC as a Team Leader 1. David was a previous owner of two abatement companies. One of David's high-profile projects was 500-560 Nationwide Blvd for the Columbus Casino site which was completed on time and on budget. Recently, David has worked with Battelle in a research project to determine for the Federal EPA which lead testing kits should be approved to go to market.

Experience

Asbestos Hazard Abatement Specialist

19 years experience as a worker and a supervisor

Mold Abatement

6 years experience with mold remediation

Education and Certifications

- Asbestos Hazard Abatement Specialist – Ohio #AS28430
- EPA Lead Based Paint and Lead Safe Renovator – R-I-18350-09-00263
- Mold Remediation Specialist

Matt Pavelcik

Team Leader 1

Cell: 614-309-2362 E-Mail: mpavelcik@hinaenvironmental.com

Hourly

Asbestos / Mold



Matt Pavelcik joined the HES Team in October of 2010 and has already made his contribution to our clients on the Clean Ohio Revitalization Fund project for Wagenbrenner Development. Matt has four (4) years of experience in asbestos abatement and three (3) years in bio-remediation. He represents Hina Environmental Solutions, LLC as a Team Leader 1 and is going to strengthen our crew of Environmental Professionals.

Experience

Asbestos Hazard Abatement Specialist

4 years experience as a worker and a supervisor

Mold Abatement

3 years experience with mold remediation

Education and Certifications

- Asbestos Hazard Abatement Specialist – Ohio #AS29970
- Asbestos Air Monitoring Technician – Ohio #AM70611
- Mold Remediation Specialist
- 10 hour OSHA certified

Mark Eak
Team Worker 2
Hourly

Asbestos /Lead-Base Paint / Mold



Mark Eak has nineteen years of experience in asbestos abatement and six years experience in mold remediation. He represents Hina Environmental Solutions, LLC as a Team Worker 2 with hands on experience and has participated in hundreds of jobs under the regulations of the Ohio Department of Health, Ohio EPA, OSHA and HUD always putting the clients and occupants safety first. Mark assists the Team Leaders in managing the site and other personnel to make their jobs easier.

Experience

Asbestos Hazard Abatement Worker

19 years experience as a worker

Mold Abatement

6 years experience with mold remediation

Education and Certifications

- Asbestos Hazard Abatement Worker – Ohio #WK50280
- Mold Remediation

Brian Walker
Team Worker 1

Cell: 425-9914 E-Mail: bwalker@hinaenvironmental.com

Hourly

Asbestos & Lead-Base Paint



Mr. Walker has three years of asbestos and lead paint abatement experience. He is also certified as an EPA Lead Based Paint Renovator. Mr. Walker assists the Team Leaders to be successful in completing projects efficiently and as planned leading to the project being under budget and on time. Brian's previous and current Real Estate agent experience is an asset to the company and clients as well.

Education and Certifications

Asbestos Hazard Abatement Worker – Ohio #WK522622

Lead Abatement Worker – Ohio #LW-008337

Lead Based Paint Safe Renovator R-I-18350-09-00260

Real estate Agent # 443288

University of Cincinnati (Bachelor in Business)